

URBAN NEST'S Guide to HOME BUYING & SELLING

Buyers

Sellers

MEET YOUR AGENT

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✓ GET LOAN PRE-APPROVAL

SIZE UP YOUR HOME

GO HOUSE HUNTING

SPRUCE UP YOUR HOME

CHOOSE YOUR NEST

MARKET YOUR HOME

MAKE AN OFFER

REVIEW AN OFFER

Mutual
ACCEPTANCE

BUYER PAYS EARNEST \$ →

← SALE IS NOW PENDING

OPEN ESCROW

PRELIMINARY TITLE REPORT

BUYER →
INVESTIGATES

← BUYER ORDERS APPRAISAL

HOME INSPECTION

APPRAISAL

NEGOTIATE REPAIRS

SIGNING & CLOSING

BUYER RECEIVES
KEYS



SELLER RECEIVES
PAYMENT

